1. **<u>Lead</u>**

The lead, or opening paragraph, is the most important part of your release. In your press release, you give your audience the news. That's why the lead should give readers the most important information in a clear, concise and interesting manner.

- Generally it shouldn't be more than 1-2 sentences, up to 40 words at most.
- A good lead has a hook that would make the audience read further. The reader simply won't read beyond the first line of a story unless it grabs his or her interest. A good lead does just that.
- The lead also establishes the direction of an article and an angle.

2. Headline

- Writing a good headline can be a headache, but it pays off, as your headline is basically
 what the reader comes across first. The best way to write a good headline is to keep it
 simple and direct.
- Use the active voice: Effective headlines use active voice and strong present-tense verbs. Avoid passive verb and complex participle forms. Strong verbs will make your story lively.
- Present tense, please: Use present tense for immediate past information, and future tense for coming events.
- Limit your punctuation marks to one or two, all that is more looks unreadable

3. Other writing tips:

- Stylistically, even the press release shouldn't look different from a normal news story.
- Your release should have a clear focus. A watery, confusing, self-contradictory article with no logic will not compel readers to come to you again.
- Be concrete, don't use vague terms that can have two or more meanings. Readers are not to solve riddles.
- You may have an opinion, but try to be objective, don't use words that would reveal your bias.
- All statements in your article should be supported.
- Of figures and acronyms, only those that really matter should remain.
- Don't try to show that you happen to know the words your reader doesn't. If in your article you deal with a legal staff, try to retell it making as simple as possible. Try to avoid the lawyers' lingo.
- Try not to use same words twice, at least in the same paragraph.

• Don't use long sentences. It's not easy to scramble through 3- 4 line complex sentences, so split them into shorter fragments.

Example of a heavy sentence you should avoid:

In response to these crowdfunding campaigns, some have warned that certain appcoins seem to have the characteristics of a security that may be subject to regulation by the Securities and Exchange Commission (SEC).

- Passive constructions can sound dull and leave out important information, such as the person or thing that caused the action.
- Use independent sources wherever possible.
- Use real names unless the sources asked us to hide them out of the considerations of their security etc.
- Avoid flowery and embellished adjectives and replace them with more neutral words.
- Avoid being intrusive in using brand names.

More:

- The comma and the semicolon: The comma (and the semicolon), in addition to its normal use, can take on the work of the word "and." E.g.: Lincoln: War inevitable; victory essential.
- On rare occasions, the comma also can indicate the word "but": Lincoln offers compromise, Davis declines. (but, if used that way, be very, very careful, ensuring that the reader has a clear understanding that's what the comma means. The semicolon is better for the "but." Even better is to use the word "but.")